

# CHANGE IS GOOD WHEN THE CHANGE IS SMART

Without proper knowledge, change is left to guesswork. But **smart** change is transformational. Only **EnerSys®** offers **Smart Battery Change™** – a complete portfolio of battery changing solutions for every operation. Don't just change. **Smart Change.**



**EnerSys®**

Power/Full Solutions

# SMART SELECT™

Change batteries faster, extend vehicle run time and achieve longer battery life. **EnerSys® Smart Battery Change™ (SBC)** solutions automate battery selection so it's faster. And the right battery with full charge and cool time gets selected first for long run time and maximum battery life.

# SMART SIZE™

Eliminate excess assets and accurately budget battery needs. **SBC** systems efficiently pool battery power so all assets are fully utilized. Then, using proprietary analysis we identify precisely the right battery and charger fleet size keeping you optimized month after month.

# SMART MANAGE™

Continuously drive costs down and productivity up. Only **SBC** programs add a **Smart Battery Change** expert to your team. You receive continuous expert analysis of key performance indicators so it's easy to make smart process, people and asset decisions to meet your goals.

## PROGRAM

Any battery. Any charger. Any battery changing operation benefits from **EnerSys SBC**. It begins with expert evaluation and a program tailored to your needs. **EnerSys** identifies the best equipment fit for your needs. **SBC** provides a finely-tuned plan, handling everything from layout to installation to start up training and ongoing analysis. A unique approach to **your unique needs**.

## PRODUCT

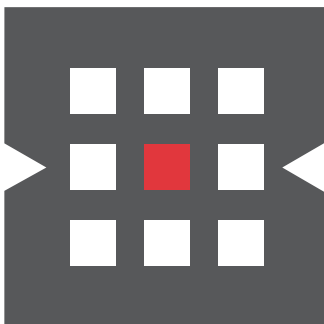
**EnerSys SBC** products are engineered for lean, cost-effective lift truck operations. ROI is typically 12 months or less.

- EZ Select IQ™ Selection & Reporting System
- Readi Select™ Single Pool Selection System
- Pro Series® Battery Handling Equipment
- Ironclad® High Performance Batteries

Every technology delivering **peak performance**.

## RESULTS

Higher productivity, lower battery costs and maximized asset utilization. Just three reasons why our customers typically achieve a return on investment in 12 months or less. And because our experts continuously drive additional savings, our customers routinely say **SBC** is a smart decision delivering **solid results**.



ENERGY POOLING



SELECTION SYSTEMS



ROI MAXIMIZATION



# GOODBYE GUESSWORK HELLO PRECISION

How EnerSys® Smart Battery Change™ transforms your operation



## Increased productivity

- Cut battery change time instantly
- SBC systems clearly display the location of the right battery to select
- With no guesswork, change time and frequency are down and productivity is up



## Improved utilization

- Run lift trucks longer and harder everyday
- SBC systems prioritize battery selection for maximum lift truck run time. Add even more run time with Ironclad® high capacity batteries
- Maximum run time increases battery, truck and operator utilization



## Accurate purchasing

- Buy only the equipment you need
- SBC systems continuously identify excessive assets and accurate budget requirements
- Eliminate over spending on batteries, chargers, and maintenance without running out of power



## Asset optimization

- Seamlessly extend battery life
- SBC improves battery recharge and cool time and continuously monitors charger operations
- Consistent, proper charging and cooling is proven to maximize battery life



## Strategic management

- Meet your business goals year after year
- A SBC expert analyzes key performance metrics helping you make smart decisions
- SBC helps you improve productivity and reduce costs, allowing you to focus on your core business

# DON'T JUST CHANGE SMART CHANGE

Transform your operation with **EnerSys®**

**EnerSys®** is the global leader providing industrial batteries, chargers and related systems worldwide. A trusted partner for over 120 years because every challenge is met with the best solution for your unique needs.

- Only **EnerSys** offers a complete line of motive power technologies from a single source. One phone call gets you complete system integration, the best performance and the best ongoing support with no hassles managing multiple vendors.
- **EnerSys** service organization is unmatched in the industry. No one has more company-owned service centers that are ISO9001 certified. With over 350 trained technicians, nationwide parts and distribution centers and a commitment to quality, you can count on us to ensure peak performance.



## Get Smart

Call 1-800-EnerSys today for a free evaluation and to learn more about how Smart Battery Change can transform your distribution, production and warehouse operations.

**EnerSys®**

*Power/Full Solutions*

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