

## Convert to Electric<sup>SM</sup> Program — Leadership



### Joe Monahan

*Manager, Emerging Technologies, Western Region*  
EnerSys<sup>®</sup> Corporation

Joe Monahan has been actively working in the industrial battery industry since 1996, with experience on both the manufacturer and dealer side. An accomplished sales executive, Monahan has earned several achievements in fast charge and conversions, and helped earn Dealer of Excellence awards in 2010, 2011, 2012, and 2013 for an EnerSys<sup>®</sup> subsidiary division.

Monahan's work on both the manufacturer side and the dealer side provides him a keen understanding of the specific needs of the customer, and the technical details and advantages of various battery and charger specifications.

Monahan has extensive experience in fast charge and opportunity charge specifications, energy efficiency, energy conversion and production efficiency analysis — which will be a tremendous asset for customers considering C2E<sup>SM</sup>.

Monahan earned a Bachelor of Science degree in Marketing at Ferris State University, Big Rapids, Michigan.