

INDUSTRY PROFILE

Making the Right Fuel Choice

www.convert2electric.com

Protect Your Profitability, Avoid Fuel Shortages

Seasonal spikes in Liquid Propane (LP) demand are hard to predict, leading to price increases, shortages and supply interruptions.

This volatility makes LP a risky choice for companies using internal combustion trucks.

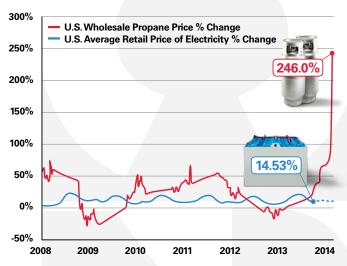
The Convert to Electric[™] (C2E[™]) program from EnerSys[®] protects companies from volatile LP prices and unexpected fuel shortages.

With stable prices and reliable supply, electric power enables companies to protect profits and avoid the volatility of LP — while saving money year 'round.

	Electric	Propane
Annual Operation	2000 hrs	2000 hrs
Burn Rate per Hour	6 kWh	1.5 gal
Annual Consumption	12,000 kWh	3000 gal
Average Unit Prices*	1 kWh = 10¢	1 gal = \$4.00
Total Annual Cost	\$1,200	\$12,000
2014 Savings with Electric		\$10,800

^{*}Average propane price for February 2014. Source: U.S. Energy Information Administration. 5000lb truck capacity.

Electric vs LP Price Volatility



The retail price of electricity has been stable, rising predictably during the summer. Propane prices fluctuate wildly. Actual electricity prices are shown through December 2013. Projected electricity prices are shown in dotted line. Source: U.S. Energy Information Administration.

Electric Lift Trucks: The Best Choice in Any Season

- Reduce labor costs by up to \$75,000 a year by eliminating tank changes.
- With no radiators, starters or oil, electric trucks reduce maintenance costs by up to 40%*.
- Enjoy lower property insurance rates by removing on-site flammable gas.
- Fast charging technology eliminates battery changing and tank changing.
- Enjoy stable, steady electricity costs all year round.

Contact an EnerSys C2E[™] specialist today to see how much your operation can save. www.convert2electric.com | convert2electric@enersys.com | 855.421.4200



